

2019 KOTESOL National Budget

This is the 2019 KOTESOL national budget as approved at the December 16, 2018 National Council meeting.

On the next page, you will find the overall budgeted income and expenses for KOTESOL for 2019.

As in the past, the expected income is conservative (i.e., we have reasonable expectation that the final number could be higher) and the authorized expenses are inflated with the expectation that council members and committee chairs will be judicious with their spending.

Following that are budgets for all KOTESOL National events, national committees, and national council members. These numbers are included in the overall budget.

Specific event budgets, committee budgets, council budgets are at the discretion of their directors.

2019 KOTESOL NATIONAL BUDGET

Income		Expense	
4111 · Member Dues - Individual	18,000,000.00	5111 · Chapter Dues Share	10,000,000.00
4121 · Member Dues - International	4,000,000.00	5511 · SIG Grants - General	500,000.00
4131 · Member Dues -Lifetime	1,000,000.00	5611 · Committee Grants - General	17,450,000.00
4221 · OP Dues - Assoc	6,000,000.00	5612 · Expense KOTESOL Items	1,500,000.00
4241 · OP Dues - Educa Assoc	3,000,000.00	5711 · Special Event Grants - Internal	800,000.00
4411 · Revenue Invest - General	50,000.00	6111 · Leaders Discretionary Funds	7,875,000.00
4711 · Gross Sales KOTESOL Items	200,000.00	6112 · Leaders Domestic Travel	850,000.00
4721 · Gross Sales SnackBar/etc	1,500,000.00	6311 · Speaker Honorarium	2,000,000.00
4731 · Print Advertising Revenue	2,050,000.00	6312 · Speaker Per-Diem	800,000.00
4735 · Web Advertising Revenue	500,000.00	6313 · Speaker Travel	7,600,000.00
4801 · Event Admiss Sales Prereg Mem	7,350,000.00	6315 · Speaker Accommodations	3,750,000.00
4802 · Event Admiss Sales Prereg Presn	10,410,000.00	6316 · Speaker Meals	50,000.00
4803 · Event Admiss Sales Prereg NonMm	4,475,000.00	6318 · Speaker Other Cost - Reimb	0.00
4804 · Event Admiss Sales Prereg Group	12,660,000.00	6412 · Cash Gift for Services	100,000.00
4805 · Event Admiss Sales Prereg Stud	125,000.00	6413 · Non-cash Gift Personal Services	100,000.00
4806 · Event Admiss Sales OnSite Mem	4,000,000.00	6613 · Meetings Travel	9,350,000.00
4807 · Event Admiss Sales OnSite NonMe	7,430,000.00	6614 · Meetings Refreshments	570,000.00
4808 · Event Admiss Sales OnSite Stud	230,000.00	6616 · Meetings Meals	700,000.00
4812 · Event Presenta Sales Revenue	2,800,000.00	6833 · Event-staff Eventday Travel	4,750,000.00
4821 · Event Display Sales Revenue	3,600,000.00	6834 · Event-staff Eventday Refreshm	450,000.00
Total	89,380,000.00	6835 · Event-staff Eventday Accomodate	4,375,000.00
		6836 · Event-staff Eventday Meals	2,525,000.00
		6857 · Event-staff Attire	600,000.00
		6860 · Event-Guest Eventday Hospitalit	3,900,000.00
		7211 · Office Supplies - Consumables	590,000.00
		7212 · Photocopies and minor printing	310,000.00
		7213 · Postage & Shipping	4,345,000.00
		7214 · Telephone/Fax/Communications	1,500,000.00
		7216 · Awards, Gifts	750,000.00
		7311 · Affiliate Dues	500,000.00
		7411 · Printing (Bound publications)	22,050,000.00
		7421 · Printing (Publicity-type)	1,460,000.00
		7431 · Printing (Consumables)	1,000,000.00
		7441 · Printing-related Materials	100,000.00
		7451 · Promotion-related Non-print	1,900,000.00
		7511 · Conf Bags	0.00
		7521 · Badge-holders	600,000.00
		7531 · Signs & Banners	750,000.00
		7811 · Meetings Facilities (room)	300,000.00
		7861 · Conference Facilities	18,500,000.00
		7862 · Conference Equipment	7,000,000.00
		8111 · External Services - Webhosting	0.00
		8211 · Consultancy - Prof Services	950,000.00
		8501 · Refund Membership	100,000.00
		8502 · Refund Event Admiss	100,000.00
		8510 · Refund Other	100,000.00
		8711 · Bank Transfer Fees	300,000.00
		Total	143,800,000.00

National Events

International Conference			
Income		Expense	
4721 · Gross Sales SnackBar/etc	1,500,000.00	6111 · Leaders Discretionary Funds	2,700,000.00
4731 · Print Advertising Revenue	1,710,000.00	6311 · Speaker Honorarium	2,000,000.00
4801 · Event Admiss Sales Prereg Mem	6,900,000.00	6312 · Speaker Per-Diem	800,000.00
4802 · Event Admiss Sales Prereg Presn	9,960,000.00	6313 · Speaker Travel	7,000,000.00
4803 · Event Admiss Sales Prereg NonMm	3,975,000.00	6315 · Speaker Accommodations	3,500,000.00
4804 · Event Admiss Sales Prereg Group	12,660,000.00	6412 · Cash Gift for Services	100,000.00
4805 · Event Admiss Sales Prereg Stud	125,000.00	6413 · Non-cash Gift Personal Services	100,000.00
4806 · Event Admiss Sales OnSite Mem	3,800,000.00	6613 · Meetings Travel	5,000,000.00
4807 · Event Admiss Sales OnSite NonMe	7,130,000.00	6614 · Meetings Refreshments	100,000.00
4808 · Event Admiss Sales OnSite Stud	210,000.00	6616 · Meetings Meals	700,000.00
4812 · Event Presenta Sales Revenue	2,800,000.00	6833 · Event-staff Event day Travel	3,000,000.00
4821 · Event Display Sales Revenue	<u>3,300,000.00</u>	6834 · Event-staff Event day Refreshm	350,000.00
		6835 · Event-staff Event day Accomodate	4,000,000.00
		6836 · Event-staff Event day Meals	2,000,000.00
		6857 · Event-staff Attire	600,000.00
		6860 · Event-Guest Event day Hospitalit	1,400,000.00
		7211 · Office Supplies - Consumables	400,000.00
		7214 · Telephone/Fax/Communications	1,500,000.00
		7216 · Awards, Gifts	200,000.00
		7411 · Printing (Bound publications)	3,500,000.00
		7421 · Printing (Publicity-type)	400,000.00
		7431 · Printing (Consumables)	1,000,000.00
		7451 · Promotion-related Non-print	500,000.00
		7511 · Conf Bags	0.00
		7521 · Badge-holders	500,000.00
		7531 · Signs & Banners	600,000.00
		7811 · Meetings Facilities (room)	300,000.00
		7861 · Conference Facilities	14,000,000.00
		7862 · Conference Equipment	<u>7,000,000.00</u>
Total Income:	54,070,000	Total Expense:	63,250,000.00

National Conference			
Income		Expense	
4731 · Print Advertising Revenue	300,000.00	6313 · Speaker Travel	600,000.00
4801 · Event Admiss Sales Prereg Mem	450,000.00	6315 · Speaker Accommodations	250,000.00
4802 · Event Admiss Sales Prereg Presn	450,000.00	6316 · Speaker Meals	50,000.00
4803 · Event Admiss Sales Prereg NonMm	500,000.00	6318 · Speaker Other Cost – Reimb	50,000.00
4806 · Event Admiss Sales OnSite Mem	200,000.00	6834 · Event-staff Eventday Refreshm	100,000.00
4807 · Event Admiss Sales OnSite NonMe	300,000.00	6836 · Event-staff Eventday Meals	175,000.00
4808 · Event Admiss Sales OnSite Stud	20,000.00	7211 · Office Supplies - Consumables	50,000.00
4821 · Event Display Sales Revenue	<u>300,000.00</u>	7212 · Photocopies and minor printing	50,000.00
		7213 · Postage & Shipping	20,000.00
		7216 · Awards, Gifts	50,000.00
		7411 · Printing (Bound publications)	750,000.00
		7421 · Printing (Publicity-type)	100,000.00
		7521 · Badge-holders	100,000.00
		7531 · Signs & Banners	150,000.00
		7861 · Conference Facilities	<u>1,000,000.00</u>
Total Income:	2,520,000.00	Total Expense:	3,495,000.00

Annual Business Meeting	
Expense	
7211 · Office Supplies - Consumables	50,000.00
Total	50,000.00
Chapter Presidents Meeting	
Expense	
6613 · Meetings Travel	1,000,000.00
6614 · Meetings Refreshments	150,000.00
7212 · Photocopies and minor printing	30,000.00
Total	1,180,000.00

Leadership Retreat	
Expense	
6833 · Event-staff Event day Travel	1,750,000.00
6614 · Meetings Refreshments	150,000.00
6835 · Event-staff Event day Accommodate	375,000.00
6836 · Event-staff Event day Meals	300,000.00
7211 · Office Supplies - Consumables	30,000.00
Total	2,605,000.00

Next National Conference (2019)	
Expense	
6111 · Leaders Discretionary Funds	100,000.00
6112 · Leaders Domestic Travel	50,000.00
7861 · Conference Facilities	1,500,000.00
Total	1,650,000.00

Next International Conference (2019)	
Expense	
6111 · Leaders Discretionary Funds	250,000.00
6112 · Leaders Domestic Travel	50,000.00
7861 · Conference Facilities	2,000,000.00
Total	2,300,000.00

National Committees

Teacher of the Year	
Expense	
5611 · Committee Grants - General	500,000.00
6111 · Leaders Discretionary Funds	250,000.00
Total	750,000.00

Employment Center	
Expense	
6111 · Leaders Discretionary Funds	75,000.00
Total	75,000.00

Financial Affairs	
Expense	
6111 · Leaders Discretionary Funds	50,000.00
6613 · Meetings Travel	350,000.00
6614 · Meetings Refreshments	70,000.00
Total	470,000.00

International Outreach	
Expense	
5611 · Committee Grants - General	6,000,000.00
6111 · Leaders Discretionary Funds	200,000.00
6860 · Event-Guest Event day Hospitality	1,500,000.00
7213 · Postage & Shipping	100,000.00
Total	7,800,000.00

KTT	
Expense	
6111 · Leaders Discretionary Funds	100,000.00
Total	100,000.00

Membership	
Income	
4711 · Gross Sales KOTESOL Items	100,000.00
Total Income	100,000.00

Expense	
5612 · Expense KOTESOL Items	1,500,000.00
5711 · Special Event Grants - Internal	800,000.00
6111 · Leaders Discretionary Funds	275,000.00
7211 · Office Supplies - Consumables	25,000.00
7213 · Postage & Shipping	100,000.00
7421 · Printing (Publicity-type)	160,000.00
7441 · Printing-related Materials	100,000.00
7451 · Promotion-related Non-print	400,000.00
Total Expense	3,360,000.00

Publications	
Expense	
6111 · Leaders Discretionary Funds	225,000.00
Total	225,000.00

Publications (Journal)	
Expense	
7213 · Postage & Shipping	1,000,000.00
7411 · Printing (Bound publications)	7,600,000.00
Total	8,600,000.00

Publications (Proceedings)	
Expense	
7411 · Printing (Publishing)	1,200,000.00
Total	1,200,000.00

Publications (TEC)	
Expense	
7213 · Postage & Shipping	3,000,000.00
7411 · Printing (Bound publications)	9,000,000.00
Total	12,000,000.00

Publicity	
Expense	
6111 · Leaders Discretionary Funds	100,000.00
7421 · Printing (Publicity-type)	800,000.00
7451 · Promotion-related Non-print	1,000,000.00
Total	1,900,000.00

Research	
Expense	
5611 · Committee Grants - General	600,000.00
6111 · Leaders Discretionary Funds	175,000.00
6614 · Meetings Refreshments	100,000.00
6833 · Event-staff Event day Travel	100,000.00
6836 · Event-staff Meals	50,000.00
Total	1,025,000.00

Technology	
Expense	
5611 · Committee Grants - General	10,000,000.00
6111 · Leaders Discretionary Funds	250,000.00
8211 · Consultancy - Prof Services	0.00
Total	10,250,000.00

Nominations and Elections	
Expense	
6111 · Leaders Discretionary Funds	50,000.00
7212 · Photocopies and minor printing	30,000.00
8111 · External Services - Webhosting	0.00
Total	80,000.00

National Council

President	
Expense	
6111 · Leaders Discretionary Funds	850,000.00
6860 · Event-Guest Event day Hospitality	1,000,000.00
Total	1,850,000.00
2 nd VP	
Expense	
5511 · SIG Grants - General	500,000.00
5111 · Leaders Discretionary Funds	300,000.00
Total	800,000.00
Treasurer	
Expense	
6111 · Leaders Discretionary Funds	175,000.00
8211 · Consultancy – Prof Services	700,000.00
Total	875,000.00
Council	
Expense	
6613 · Meetings Travel	3,000,000.00
Total	3,000,000.00

1 st VP	
Expense	
5611 · Committee Grants - General	450,000.00
6111 · Leaders Discretionary Funds	150,000.00
7213 · Postage & Shipping	50,000.00
Total	650,000.00
Secretary	
Expense	
6111 · Leaders Discretionary Funds	75,000.00
Total	75,000.00
OP Liaison	
Expense	
6111 · Leaders Discretionary Funds	100,000.00
6112 · Leaders Domestic Travel	250,000.00
7213 · Postage & Shipping	50,000.00
Total	400,000.00
Immediate Past President	
Expense	
6111 · Leaders Discretionary Funds	150,000.00
7531 · Signs & Banners	0.00
Total	150,000.00

Uncategorized National			
Income (National – other)		Expense (National – other)	
4111 · Member Dues - Individual	18,000,000.00	5111 · Chapter Dues Share	10,000,000.00
4121 · Member Dues - International	4,000,000.00	6112 · Leaders Domestic Travel	500,000.00
4131 · Member Dues -Lifetime	1,000,000.00	7211 · Office Supplies - Consumables	35,000.00
4221 · OP Dues - Assoc	6,000,000.00	7212 · Photocopies and minor printing	200,000.00
4241 · OP Dues - Educa Assoc	3,000,000.00	7213 · Postage & Shipping	25,000.00
4411 · Revenue Invest - General	50,000.00	7216 · Awards, Gifts	500,000.00
4711 · Gross Sales KOTESOL Items	100,000.00	7311 · Affiliate Dues	500,000.00
4731 · Print Advertising Revenue	250,000.00	8211 · Consultancy - Prof Services	250,000.00
4735 · Web Advertising Revenue	500,000.00	8501 · Refund Membership	100,000.00
Total	32,925,000.00	8502 · Refund Event Admiss	100,000.00
		8510 · Refund Other	100,000.00
		8711 · Bank Transfer Fees	300,000.00
		Total	12,610,000.00